



Karnataka Bank Ltd.
Your Family Bank. Across India.

Analysis of Audited Financial Results

March 2016



To be a progressive,
prosperous and
well governed
Bank



**To be a technology savvy,
customer centric progressive Bank
with a national presence,
driven by the highest standards of
corporate governance
and guided by sound ethical values.**

Company Overview



1. Time tested Bank with 92 years of banking history
2. Pan-India footprint
3. Robust technology and risk management systems
4. Strong productivity, capital adequacy ratios
5. Experienced management team & Professional Board
6. Highest Standard of Corporate Governance
7. Business Process Reengineering under implementation
8. Consistent track record of profit since inception
9. Unveiled VISION - 2020

History & Evolution



- Incorporated in **1924**, Karnataka Bank is one of the oldest time tested private sector Banks
- Offers wide variety of corporate and retail banking products and services to over **7.3 million** customers
- Forayed into General Insurance business as a JV partner in Universal Sampo General Insurance Company Limited
- **2,015** service outlets with **12** Regional Offices, **725** branches, **3** Extension Counters and **1,275** ATMs in 480 centres across India as on March 31, 2016
- Business Turnover of **₹ 84,391** crore as at 31.03.2016.

2015	<ul style="list-style-type: none"> • Unveiled KBL – VISION 2020 & adopted Vision Statement • No. of ATMs crossed 1,000
2014	<ul style="list-style-type: none"> • Business turnover crossed the milestone of ₹ 75,000 crore
2013	<ul style="list-style-type: none"> • Secured ISO 27001 : 2005 Certificate from NQA • BPR implementation under the guidance of M/s KPMG Advisory Services Pvt Ltd. commenced
2012	<ul style="list-style-type: none"> • Business Turnover crossed the milestone of ₹ 50,000 crore • No. of branches crossed 500 • Average turnover per branch crossed ₹ 100 crore • Launched ASBA facility
2011	<ul style="list-style-type: none"> • Right issue of ₹ 457.03 crore in the ratio of 2:5. • Launched Online Trading facility
2010	<ul style="list-style-type: none"> • Maiden QIP aggregate ₹ 160.83 crs.
2009	<ul style="list-style-type: none"> • Compliance with Basel-II norms
2007	<ul style="list-style-type: none"> • Completion of 100% core banking
2006	<ul style="list-style-type: none"> • Floated general insurance JV along with Allahabad Bank, Indian Overseas Bank, Dabur Investments and Sampo Japan Insurance • Launched CDSL-DP services at select branches
2005	<ul style="list-style-type: none"> • Completed 2:1 rights issue to raise ₹ 160 crs
2003	<ul style="list-style-type: none"> • Right issue in the ratio of 1:2
2002	<ul style="list-style-type: none"> • Bancassurance tie-up with MetLife • Maiden bonus issue in the ratio of 1:1
2000	<ul style="list-style-type: none"> • Implementation of “Finacle” CBS
1995	<ul style="list-style-type: none"> • Public issue of 45 lakh equity shares in October 1995
1977	<ul style="list-style-type: none"> • Became an authorised dealer of foreign exchange
1960 to 1966	<ul style="list-style-type: none"> • Took over assets and liabilities of Sringeri Sharada Bank Ltd, Chitaldurg Bank & Bank of Karnataka, Hubli.
1924	<ul style="list-style-type: none"> • Incorporated on 18th February 1924 at Mangalore by Late B R Vyasarayachar & other leading members of the South Kanara Region

Awards & Accolades



Awards & accolades received during the FY 2015-16:

- ❖ Bank has bagged **IBA Banking Technology Awards - 2016 “Best Fraud and Risk Management Initiative - Runner up” (Small Bank Category)** for the year 2014-15 .
- ❖ Bank has bagged four **ASSOCHAM Social Banking Excellence Awards 2015** under the following categories:
 - **Winner - Urban Banking** [Small Bank] category
 - **Winner - Agricultural Banking** [Small Bank] category
 - **Runner up - Participation in government schemes** [Small Bank] category
 - **Runner up - Overall Best Social Bank** [Small Bank] category
- ❖ Bank has bagged the coveted **MSME Banking Excellence Awards 2015, [Runner Up] for Eco-Technology "Emerging Banks"**, instituted by CIMSME [Chamber of Indian Micro Small & Medium Enterprises]
- ❖ Bank has bagged **IDRBT Banking Technology Excellence Award - “Best Bank for Evangelizing Technology Adoption”** under Small Banks category for the year 2014-15.
- ❖ Bank has bagged **“Export Excellence Award for MSME”** for the year 2014-15, by the FIEO [Federation of Indian Export Organizations] – Western Region.
- ❖ Bank has also bagged **‘Sanman Patra’ for ‘Compliance to Service Tax Provisions’** from the Commissioner of Central Excise and Service Tax, Mangaluru
- ❖ Bank has secured **“ISO 27001:2013”** certificate for its three I.T set-ups

Awards & Accolades – contd..



Sri P Jayarama Bhat, MD & CEO of the Bank, receiving IDRBT Banking Technology Excellence Award - “Best Bank for Evangelizing Technology Adoption” under Small Banks category from Dr. Raghuram Rajan, Governor, RBI. Sri Raghavendra Bhat M, General Manager of the Bank, is also seen.

Sri P Jayarama Bhat, MD & CEO of the Bank, receiving ASSOCHAM Social Banking Excellence Awards 2015 under Small Bank category, from Sri Jayant Sinha, Minister of State for Finance.



Awards & Accolades – contd..



Recent Awards:

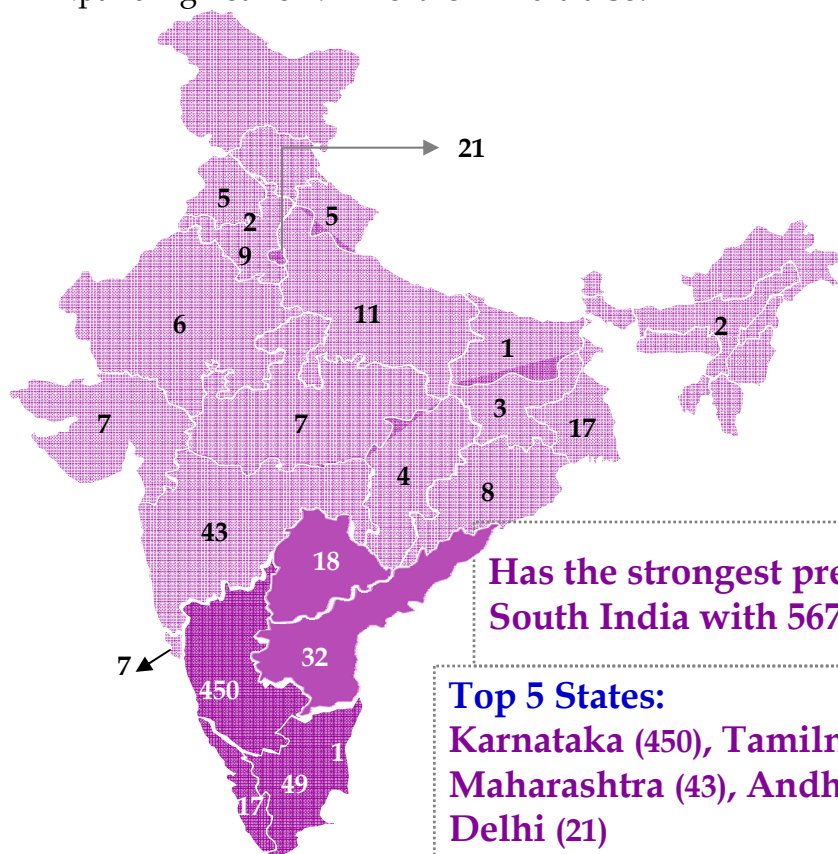
- ❖ Bank has won '**Greentech Safety Award 2016**' instituted by M/s Greentech Foundation, New Delhi, under '**Gold**' category in Banking sector, for its safety & security measures at Head Office.
- ❖ Bank has won '**CFBP Jammalal Bajaj Uchit Vyavahar Puraskar – 2015**' "Certificate of Merit" under the category of Service Enterprises – Large.
- ❖ Bank has bagged '**Award of Excellence**' for "Outstanding Performance in MSME funding" instituted by Federation of Industry, Trade & Services [FITS]
- ❖ Bank has bagged **STP Award** in recognition of its **improved payment formatting & Straight-Through Rate** for the year 2015-16 by The Bank of New York Mellon.

Pan-India footprint

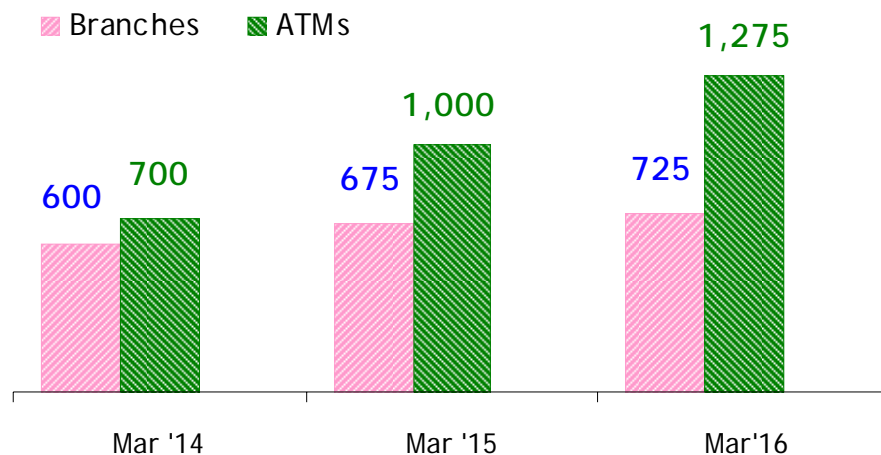


Pan-India Presence

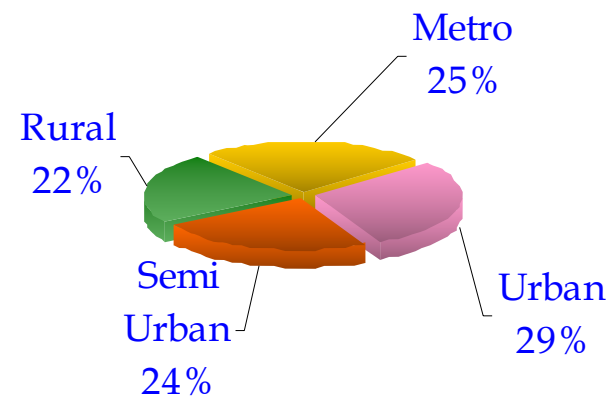
- Total 2,015 outlets – 12 regional offices, 725 branches, 3 Extension Counters & 1,275 ATMs
- Total 25 e-Lobbies & 25 mini e-Lobbies
- Specialized branches for Forex, Industrial, Agriculture, MSME, Corporate business & Financial Inclusion
- 92 Financial Inclusion branches, 37 Ultra Small branches
- Expanding network in northern India also.



No of branches & ATMs



Area wise distribution of branches (Mar '16)





Strong technology platform

The existing “ISO 27001:2013” certificate encompassing the Information Security Management System (ISMS) at the Bank’s Data Centre, Near line Site [NLS] at Bengaluru and Information Technology Department including the DR site [IT & DR] at Head Office, Mangaluru, has been renewed by AJA Registrars, UK, for a further period of three years up to March 2019, reflecting the Bank’s continued commitment to technology adoption.

- ◆ Pioneer in implementing “Finacle” (CBS) amongst the old generation private sector banks
- ◆ State-of-art IT set up which has enabled Anytime Anywhere Banking through alternate delivery channels such as ATMs, VISA International Debit Card, RUPAY Debit Card, Internet Banking, Mobile Banking, IMPS, e-lobby etc.
- ◆ Enabled Online Account Opening, implemented ‘M-Passbook’ (Mobile Passbook), ‘KBL Apna App’ (SMS Banking) etc as additional facilities for the convenience of customers.
- ◆ Also offers other products such as NGRTGS, NEFT, NECS, CTS, Online Trading, ASBA facility, Gift Card, Travel Card, Biometric Smart Card under Financial Inclusion, PoS Network, Online inward remittance facility to NRIs etc.
- ◆ Implemented Lending Automation Processing System (LAPS) software for efficient life cycle management of loan accounts and improved monitoring.
- ◆ Implemented an Enterprise Level Fraud Risk Management System (ELFRMS) for effective cyber fraud prevention across delivery channels.
- ◆ HRMS implementation at its final stage.
- ◆ Online account opening & e-KYC implemented.



Effective risk management system

- ◆ Integrated Risk Management Committee frames policies and strategies for integrated risk management; monitors and reviews risk profile of the Bank periodically.
- ◆ Internal Credit Rating of all the borrowers: Credit exposure above INR 25 lakh are rated borrower-wise and credit facilities below INR 25 lakh & all schematic advances including agri-credit proposals are rated under 'Pool based approach'.
- ◆ Continuous offsite surveillance of borrower accounts.
- ◆ Effective ALM/mid office set up to monitor Liquidity risk/ Market risk on a continuous basis.
- ◆ For effective Operational risk management: Bank is building up a database of internal Loss data, near- miss cases and other Operational risk events, since Sept 2007.
- ◆ Bank has taken all necessary steps for migration to 'Basel II advanced approaches' under Credit, Market and Operational Risk and also complied with the extant 'Basel III' guidelines of RBI.

Highlights - 2015-16



➤ Net profit	₹ 415.29 crore
➤ Operating profit	₹ 854.53 crore
➤ Turnover	₹ 84,391 crore
➤ Return on Asset	0.76%
➤ Earning per Share	₹ 22.04
➤ Return on Equity	11.73%
➤ Net Interest Margin	2.40%
➤ Gross NPA	3.44%
➤ Net NPA	2.35%
➤ Cost to Income	53.68%
➤ CRAR (Basel III)	12.03%

Business Overview



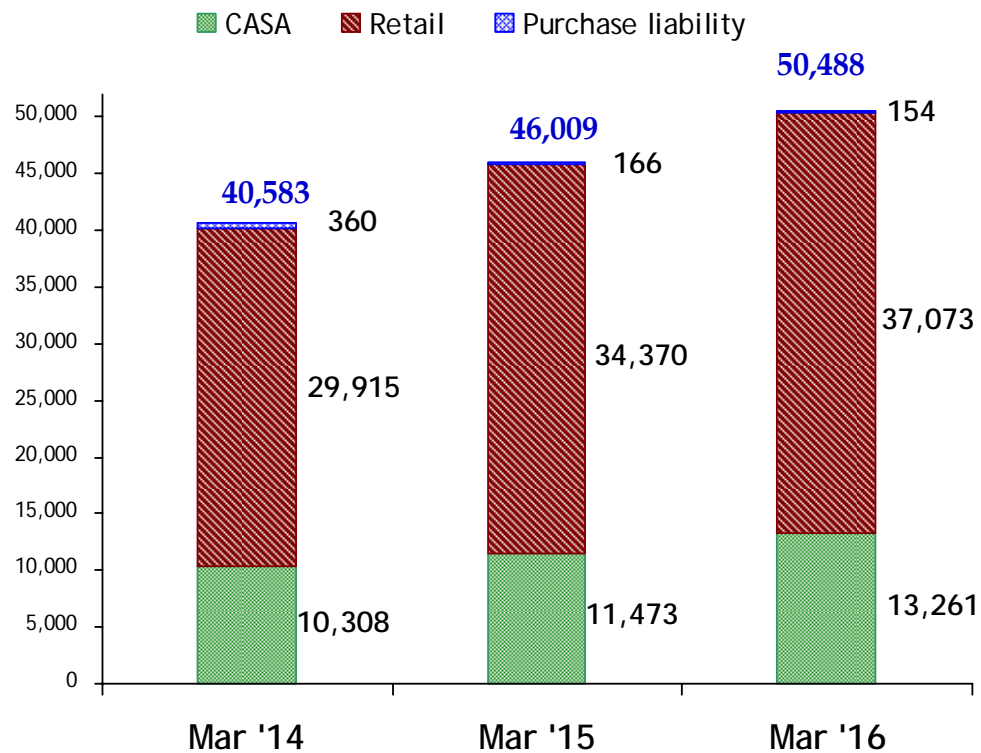
(₹ crs)

	31.03.14	31.03.15	% Growth	31.03.16	% Growth
Capital	188	188	0.00	188	0.00
Reserves and Surplus	2,864	3,201	11.77	3,502	9.40
Deposits	40,583	46,009	13.37	50,488	9.74
Borrowings	1,915	1,038	[-] 45.80	1,051	1.25
Investments	12,864	14,032	9.08	16,257	15.86
Advances	28,345	31,680	11.77	33,902	7.01
Total Assets	47,029	51,837	10.22	56,500	9.00
Turnover	68,928	77,689	12.71	84,391	8.63

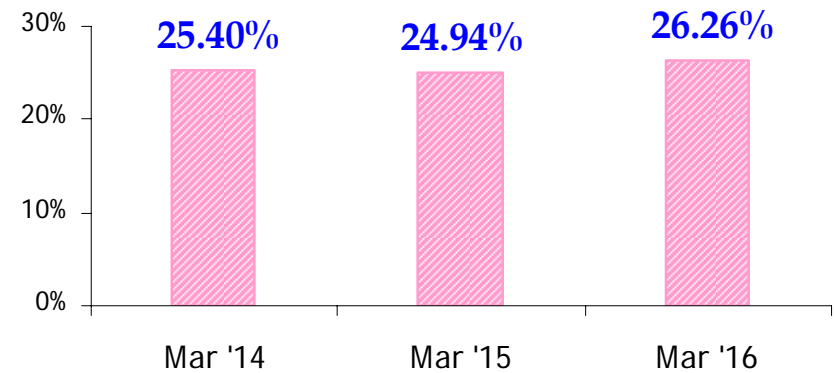
Deposits



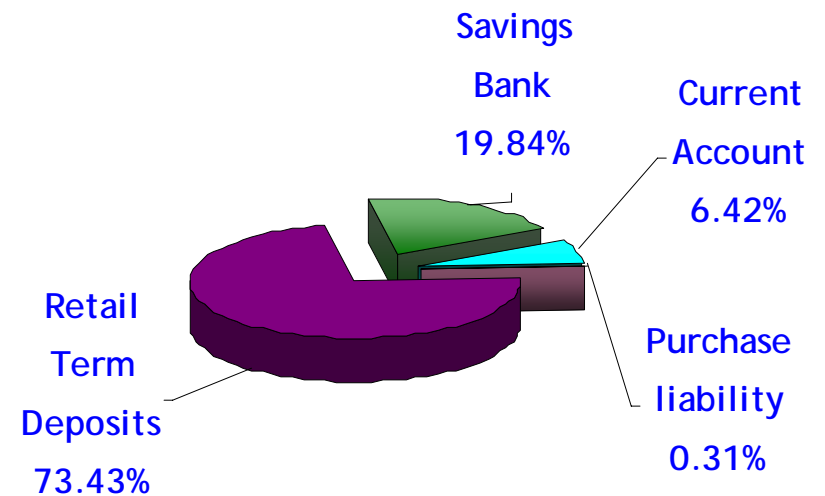
Deposits (₹ crs)



CASA share to total Deposits



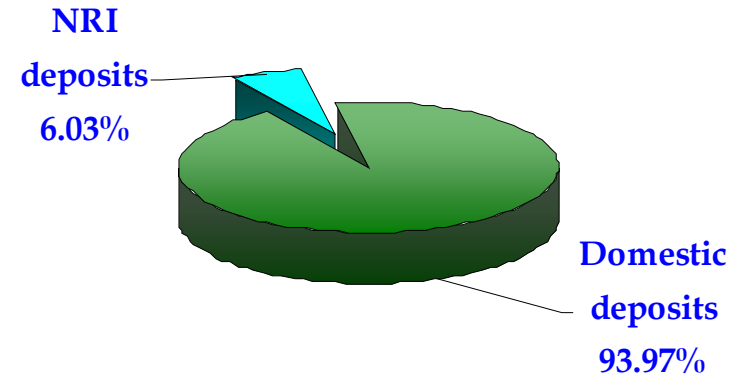
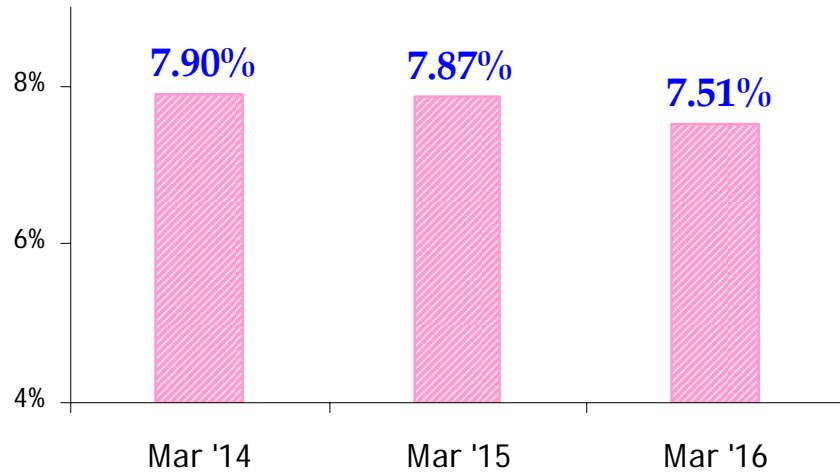
Deposits break up (Mar '16)



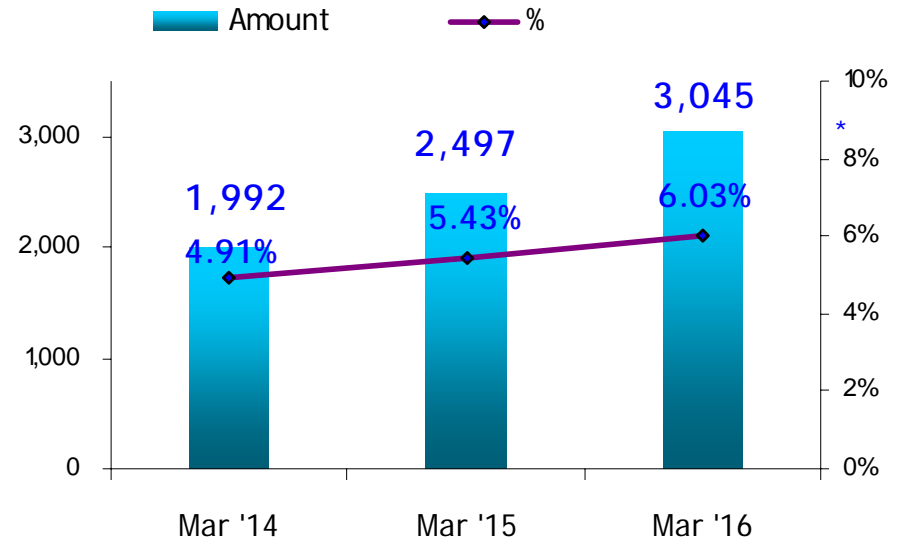
Deposits



Cost of Deposits



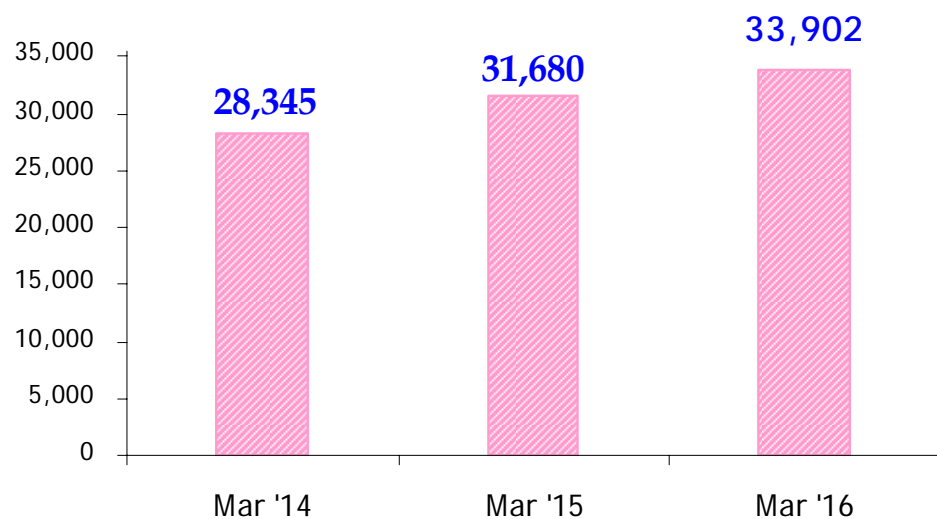
NRI Deposits (₹ crs)



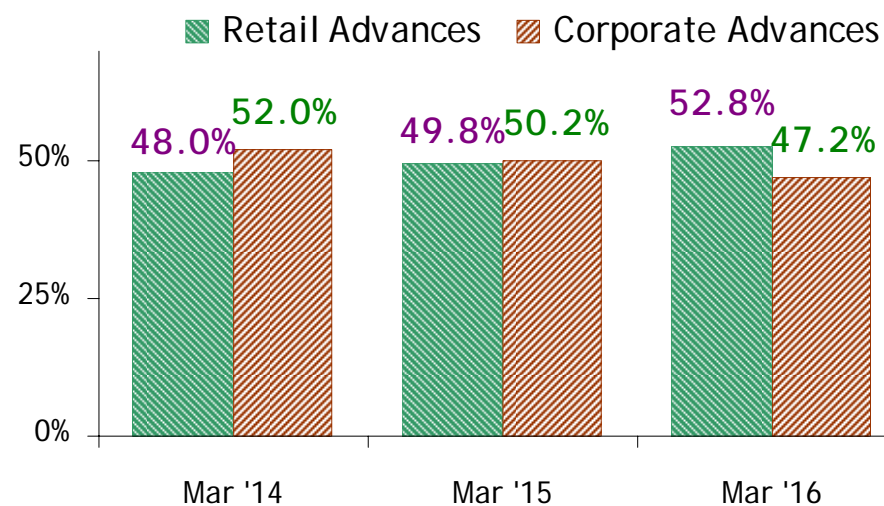
Composition of Advances



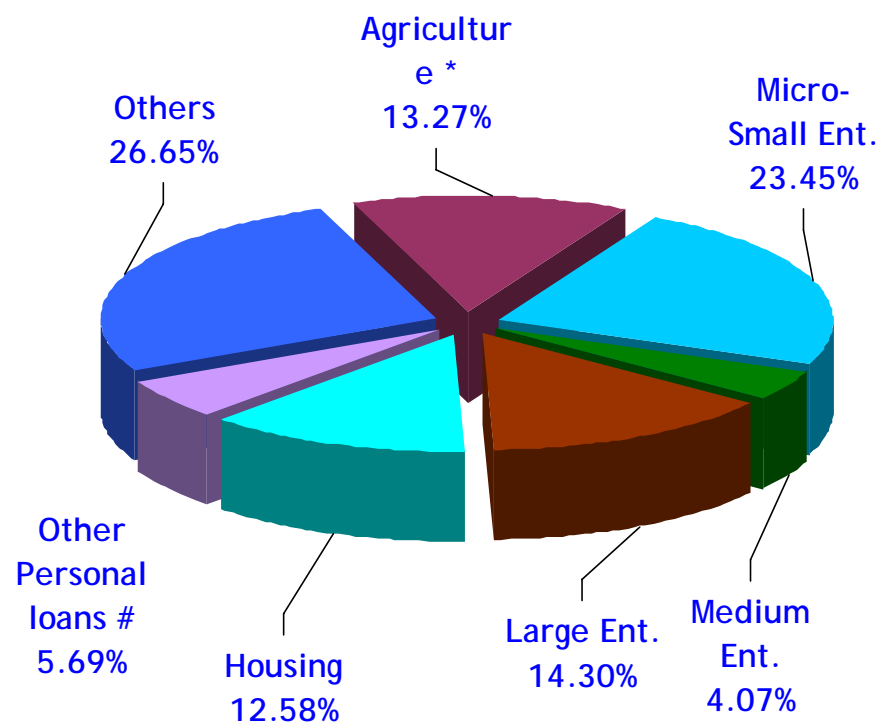
Advances (₹ crs)



Retail & Corporate Advances (%)



Segmentation of Advances (Mar '16)

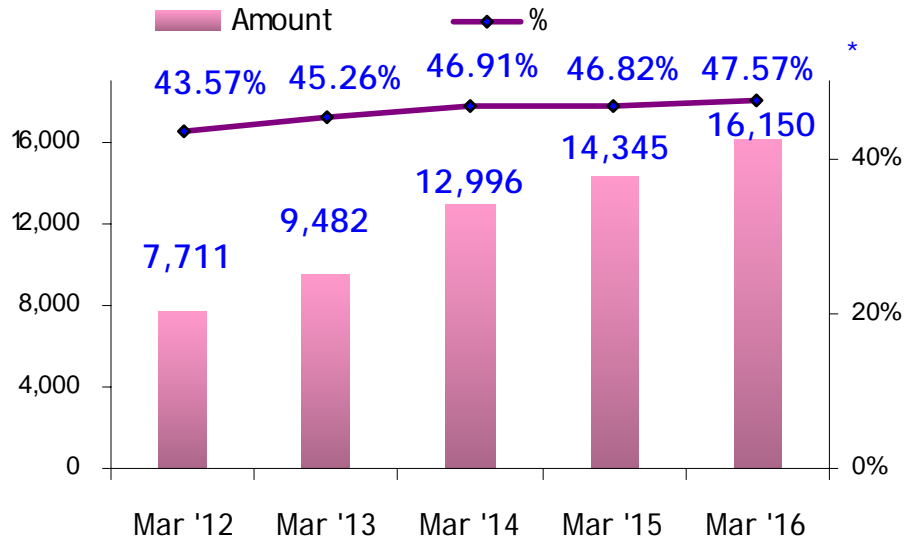


* However, this works out to 17.19% of the ANBC of 31.03.2015.

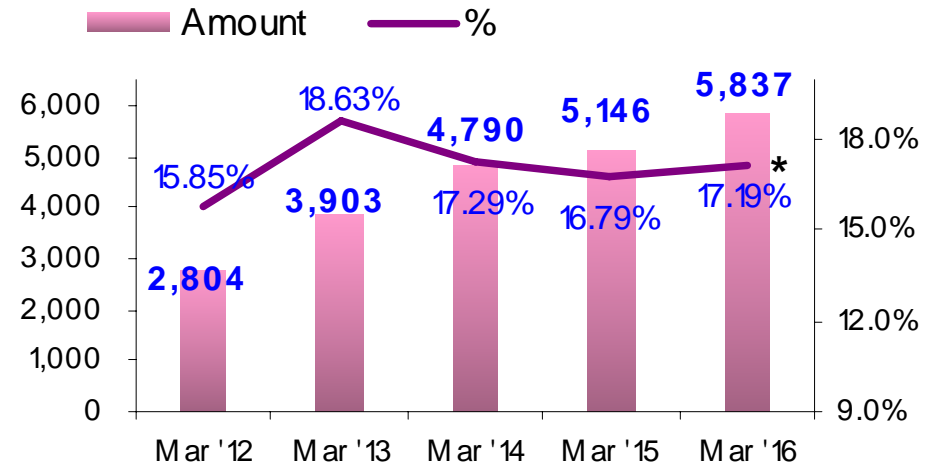
Advances



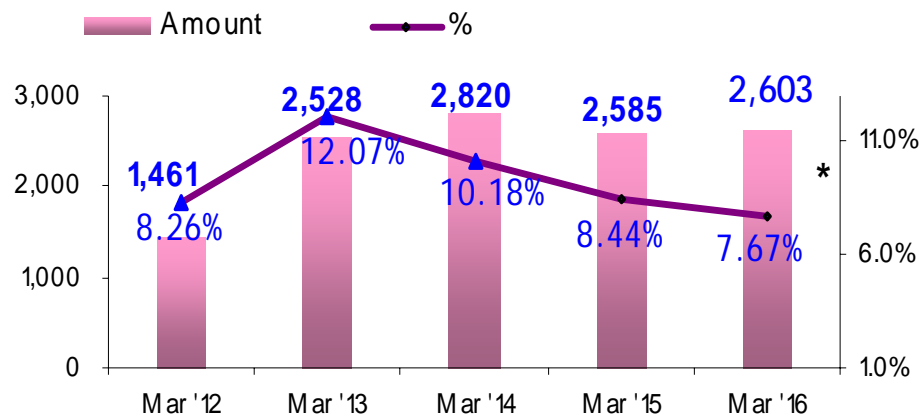
Priority Sector Advances (₹ crs)



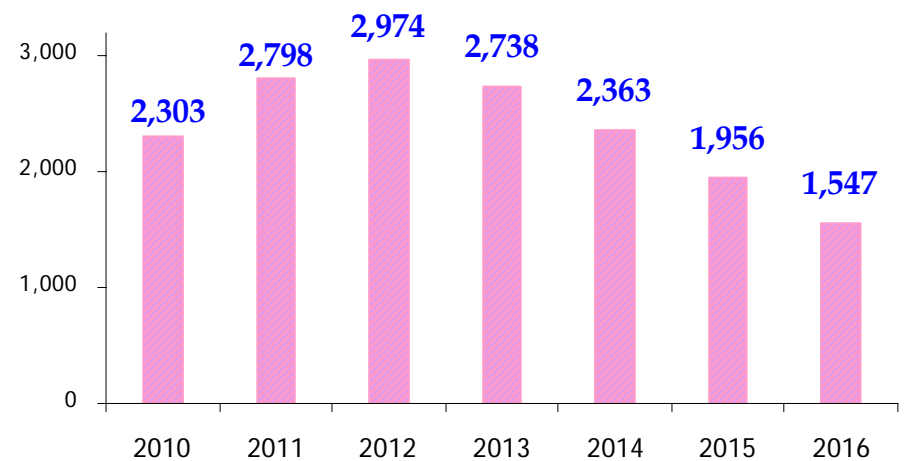
Agriculture Advances (₹ crs)



Advances to Weaker Section (₹ crs)



Exposure to RIDF (₹ crs)

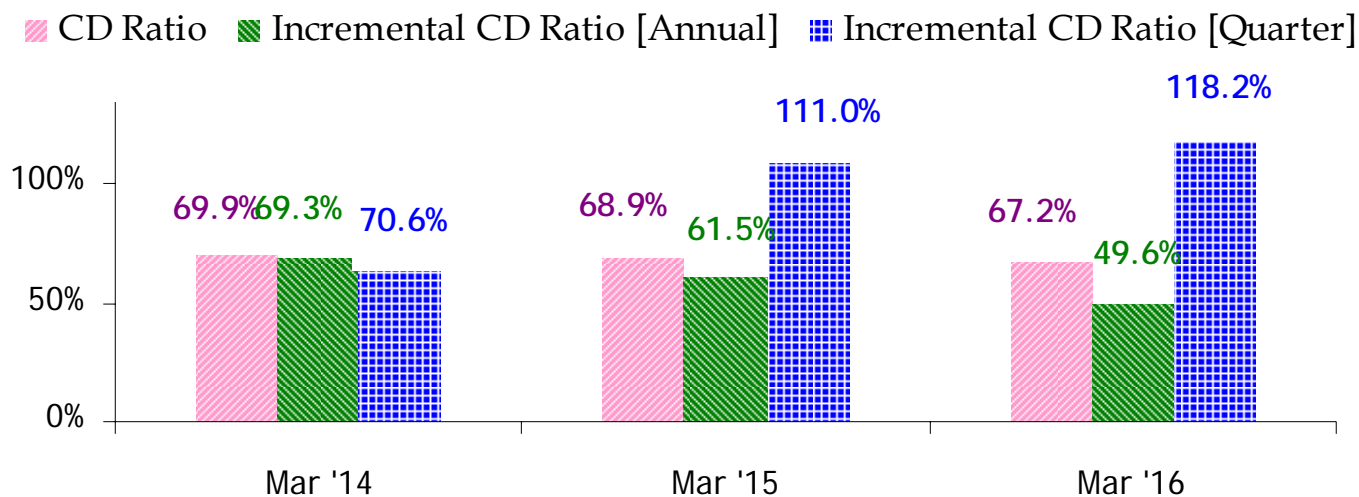


* Base figure for the calculation of % is ANBC as on March 31st of previous year.

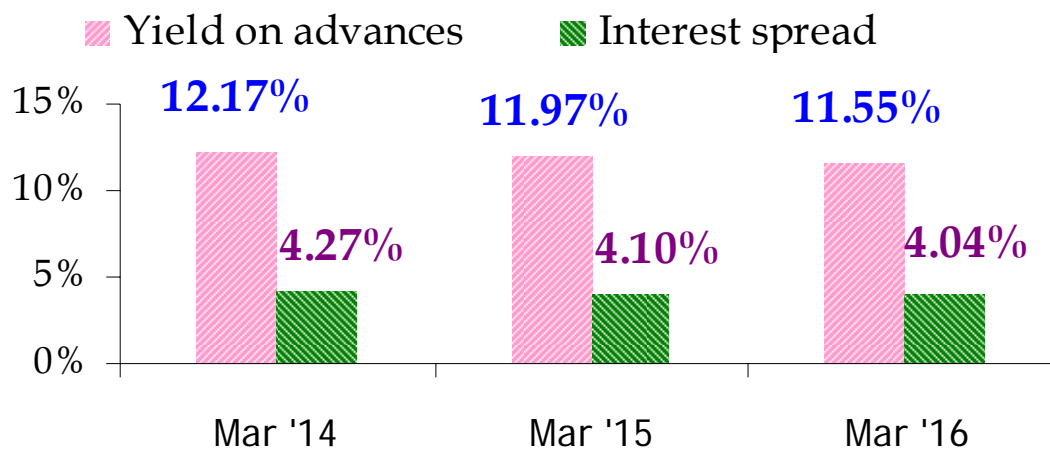
CD Ratio & Yield on Advances



Credit Deposit ratio (%)



Yield on Advances & Interest Spread (%)



Movement of NPA



(₹ crs)

	31.03.2015	31.03.2016
Gross NPA (opening)	835.94	944.21
Additions	929.83	1,125.07
Sub total (A)	1,765.77	2,069.28
Up-gradations	282.63	240.96
Recoveries (excluding in upgraded accounts)	320.07	342.80
Technical / prudential write off	53.47	110.10
Other write offs	165.39	195.02
Subtotal (B)	821.56	888.88
Out of which, sold to ARC	329.69	318.22
Gross NPA (closing) (A-B)	944.21	1,180.40
Net addition to NPA	108.27	236.19

Composition of NPA



(₹ crs)

	31.03.2015	31.03.2016
Sub Standard	425.09 (45.03%)	595.18 (50.42%)
Doubtful	480.71 (50.91%)	531.20 (45.00%)
Loss Assets	38.41 (4.06%)	54.02 (4.58%)
Total	944.21 (100.00 %)	1,180.40 (100.00%)
Gross NPA (%)	2.95	3.44
Net NPA	623.55	795.47
Net NPA (%)	1.98	2.35
P C R (%)	50.54	48.39
SMA 2	1,133.89 (50 a/cs)	1,695.74 (56 a/cs)

Sectoral Exposures in NPA



Sector (₹ crs)	Mar '15		Mar '16				
	Bal. O/s	% to Tot. Adv. In that sector	Bal. O/s	% to Tot. Adv. In that sector	Addition during the year	Reduction during the year	
A. Priority Sector							
1. Agri & allied activities	83.54	1.95%	103.41	2.27%	91.31	71.44	
2. Industry	86.66	2.85%	83.03	2.22%	106.51	110.14	
3. Services	111.49	3.36%	118.56	2.82%	113.88	106.81	
4. Personal & Other loans	25.65	1.24%	26.96	1.28%	46.37	45.06	
Total	307.34	2.42%	331.96	2.27%	358.07	333.45	
B. Non-Priority Sector							
1. Industry	235.81	5.91%	219.45	6.31%	179.29	195.65	
2. Services	108.88	4.52%	131.35	4.91%	95.36	72.89	
3. Personal loans	89.22	2.00%	95.09	1.77%	138.99	133.12	
4. Others	202.96	2.41%	402.55	4.95%	353.36	153.77	
Total	636.87	3.30%	848.44	4.31%	767.00	555.43	
GRAND TOTAL	944.21	2.95%	1,180.40	3.44%	1,125.07	888.88	

Sectoral Exposures in NPA - contd..



SECTOR	Balance 31.03.2015	% to total	Balance 31.03.2016	% to total
Agriculture	83.54	8.85	103.41	8.76
Capital Market	0.00	0.00	15.30	1.3
Commercial Rear Estate	34.98	3.70	8.53	0.72
Construction/Other Personal Loan	15.80	1.67	62.73	5.31
Educational Institution	7.77	0.82	3.92	0.33
Education - Individual	4.71	0.50	4.98	0.42
Housing - Non sensitive	1.26	0.13	0.83	0.07
Housing - Sensitive	41.68	4.41	46.01	3.9
Infrastructure	41.05	4.35	190.13	16.11
Manufacturing	322.47	34.15	302.47	25.63
Others	66.14	7.01	55.54	4.71
Professional & Self employed	96.93	10.27	118.59	10.05
SRTO/Auto Loan	26.68	2.83	29.32	2.48
Traders/Business	201.20	21.31	238.55	20.21
Grand Total	944.21	100.00	1,180.40	100.00

Restructured Advances



(₹ crs)

	31.03.2014	31.03.2015	Increase / decrease	31.03.2016	Increase / decrease
Opening balance (including related account)	1703.03	1861.33	158.30	2023.85	162.52
Add- Fresh Restructuring (including increase in balance and fresh accounts)	585.65	454.01	[-] 131.64	670.44	216.43
Less - Rest. Adv. which ceases to attract higher provisioning	70.92	50.38	[-] 20.54	12.84	[-] 37.54
Less - Recovery / Write off (which has turned to NPA)	356.43	241.11	[-] 115.32	* 873.57	632.46
Closing balance	1861.33	2023.85	162.52	1807.88	[-] 215.97
Out of Above - NPA	176.87	224.08	47.21	261.19	37.11
Provision for Rest. Adv.	229.85	261.14	31.29	282.13	20.99
% age of Provision to Rest Adv	12.35	12.90		15.61	
% age of rest adv to Gross adv.	6.50	6.33		5.27	

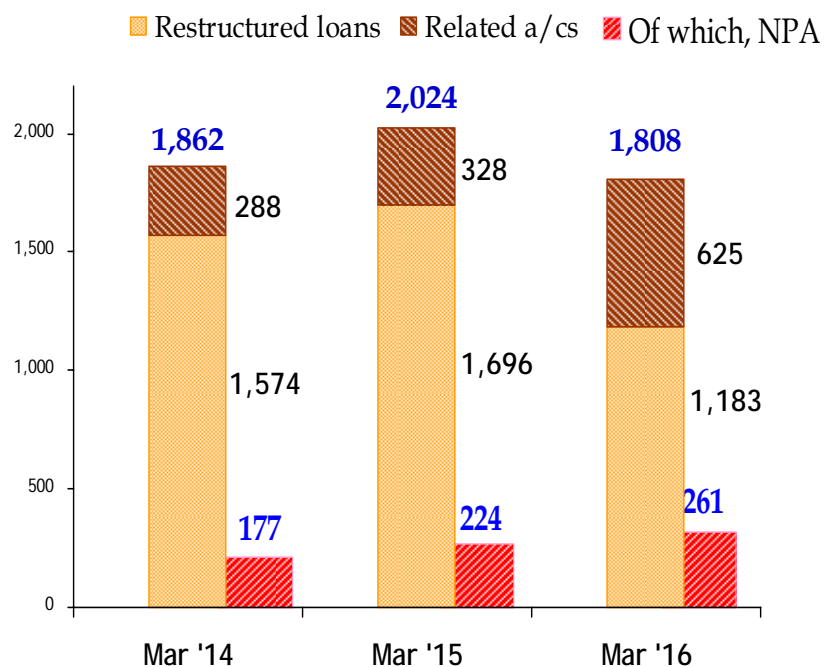
* comprises Recovery of ₹ 101.20 crore, Write off of ₹ 121.99 crore, Sale to ARC (net of write off) of ₹ 49.09 crore, Conversion into Investment of ₹ 601.29 crore

Restructured Advances - contd..



(₹ crs) Sectorwise Restructured Adv. as of Mar'16:

Restructured loans & related accounts



Sector	Restructured Adv.	Of which, NPA
Infrastructure	629.66	62.99
Iron & Steel	313.53	1.40
Food & Food Products	155.70	-
Textiles	131.11	56.89
Service Sector	123.98	11.02
Metal & Metal Products	78.73	78.73
Other Industry	78.64	0.84
Other	76.40	9.81
Agriculture	62.18	21.15
Other Engineering	57.92	1.10
Commercial Real Estate	38.45	1.39
Paper & Paper products	22.47	0.46
Coal & Mining	20.59	0.50
Wood & Wood Products	16.13	14.59
Housing	2.37	0.32
Grand Total	1,807.88	261.19₂₄

Restructured Advances - contd..

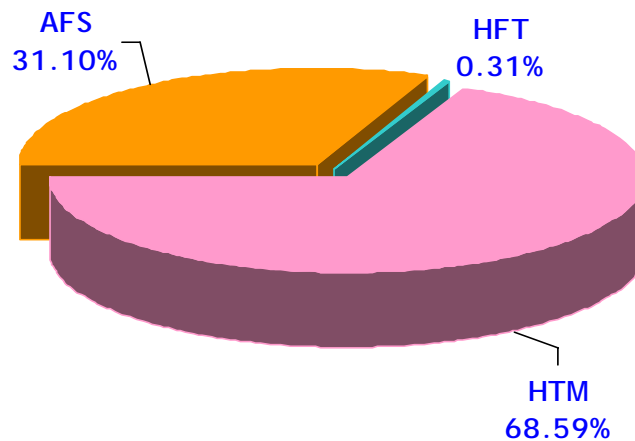
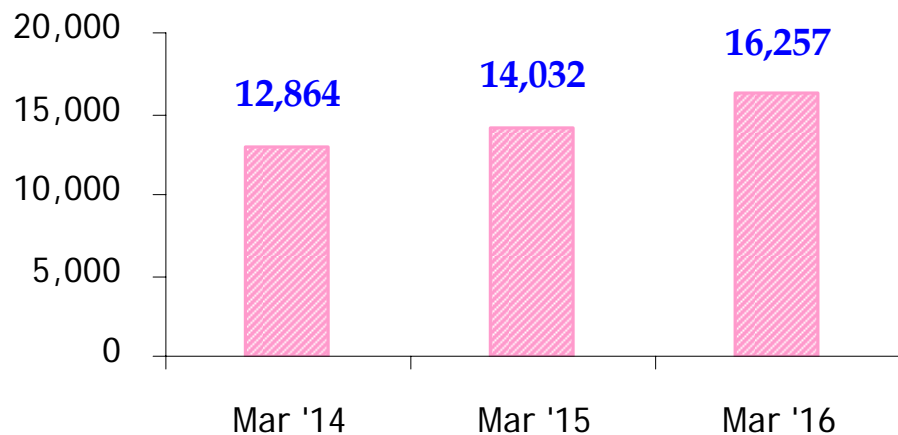


Sector (₹ crs)	O/s balance as on 31.03.2015	As % to the total	O/s balance as on 31.03.2016	As % to the total
Agriculture	59.56	2.94	62.18	3.44
Education- Individual+Institution	15.90	0.78	6.71	0.37
Infrastructure Loans	919.56	45.44	629.66	34.83
Large Industry	688.07	34.00	807.59	44.67
MSME - excluding Infrastructure Loan	136.03	6.72	107.60	5.95
Others	112.05	5.54	84.92	4.70
Real Estate including CRE	47.42	2.34	94.97	5.25
Wholesale / Retail Trade excluding services	45.26	2.24	14.25	0.79
Grand Total	2,023.85	100.00	1,807.88	100.00

Investments

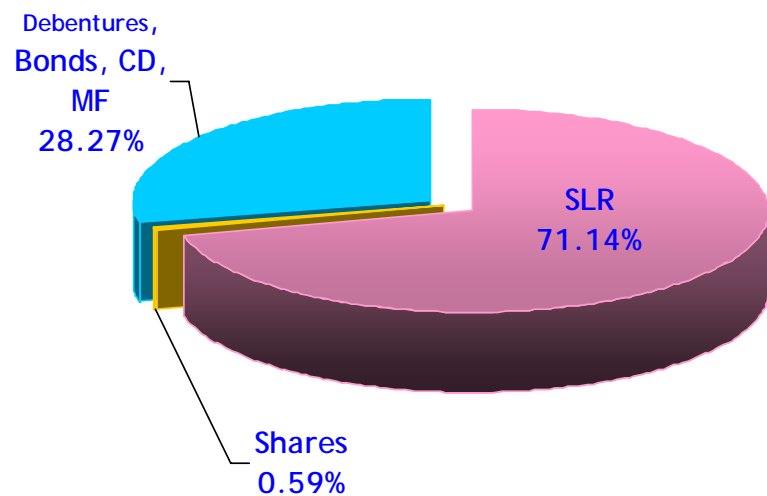


Investments (₹ crs)

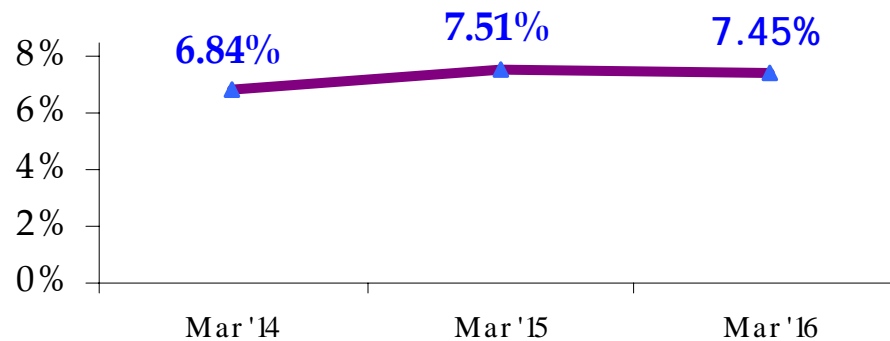


Duration

AFS	HFT	HTM	TOTAL
2.56	0.07	4.85	4.13



Yield on Investments (excl. RIDF & MF) (%)



Income and Expenditure



(₹ crs)

	31.03.14	31.03.15	% Change	31.03.16	% Change
Interest Income	4,189	4,698	12.15	4,992	6.25
Other Income	506	507	0.20	543	7.08
<i>Trading profit</i>	102	113	10.78	62	[-] 44.61
<i>others</i>	404	394	[-] 2.48	480	21.85
Total Income	4,695	5,205	10.86	5,535	6.33
Interest Expenditure	3,133	3,530	12.67	3,689	4.53
Other Expenditure	875	902	3.09	991	9.83
<i>Establishment</i>	525	525	0.00	443	[-] 15.56
<i>others</i>	350	377	7.71	548	45.09
Total Expenditure	4,008	4,432	10.58	4,681	5.61

Net Interest Income



(₹ crs)

	31.03.14	31.03.15	31.03.16
Interest on Advances	3,162	3,506	3,700
Interest on investments	1,022	1,185	1,190
Other interest	5	7	102
Total Interest Income	4,189	4,698	4,992
Interest on deposits	2,976	3,408	3,588
Other interest	157	121	101
Total Interest Expense	3,133	3,529	3,689
Net interest Income (Growth)	1,056 (16.81%)	1,169 (10.70%)	1,303 (11.47%)
Interest spread in lending	4.27 %	4.10%	4.04%
Net Interest Margin	2.40 %	2.36%	2.40%

NPA, NPI & Provisions



(₹ crs)

	31.03.14	31.03.15	31.03.16
Gross Advances	28,623.94	31,995.33	34,273.28
Gross NPA	835.93	944.21	1,180.40
Provision made thereon	278.45	315.34	370.83
Provisions made to Gross NPA (%)	33.31	33.40	31.42
Gross Investments			
Gross Investments	12,961.22	14,061.35	16,309.10
N P I (inclusive of UDAY Bonds)	14.11	12.86	* 160.68
NPI Provisions made thereon	14.11	12.86	11.00
Provisions made for UDAY Bonds	-	-	22.45
Total Provisions made	14.11	12.86	33.45
Provisions made to NPI %	100	100	20.82

Uday Bonds of Rajasthan Discoms to the tune of ₹ 149.69 crore is included.

Provisions and Contingencies



(₹ crs)

	31.03.14	31.03.15	Increase / decrease	31.03.16	Increase / decrease
Provisions for depreciation on investment	26.99	-59.44	(-) 86.43	13.16	72.60
Provision towards NPA	210.54	223.07	12.53	267.18	44.11
Provision made towards UDAY Bonds	-	-	-	22.45	22.45
Provision towards Standard Assets (including NPV of Rest. Std. advances)	42.10	48.15	6.05	18.55	(-) 29.60
Provision Made towards Taxes	97.62	107.95	10.33	112.71	4.76
Other Provisions & contingencies	-1.24	2.20	3.44	5.19	2.99
TOTAL	376.01	321.93	(-) 54.08	439.24	117.31

Profitability



(₹ crs)

	31.03.14	31.03.15	% Change	31.03.16	% Change
Total Income	4694.41	5205.41	10.89	5535.07	6.33
Total Expenditure	4007.36	4432.04	10.60	4680.54	5.61
Operating Profit	687.05	773.38	12.57	854.53	10.49
Provisions and contingencies	376.01	321.93	-14.39	439.24	36.44
Net Profit	311.03	451.45	45.16	415.29	-8.01
Operating Profit before exceptional item	687.05	* 723.28	5.27	854.53	18.15
Net Profit before the exceptional item	311.03	@ 418.38	34.51	415.29	-0.74

Exceptional items * ₹ 50.10 crore, @ ₹ 33.07 crore

Capital Adequacy under BASEL III



₹ crs	<u>Mar-14</u>	<u>Mar-15</u>	<u>Mar-16</u>
Total Risk Weighted Assets	28,247	32,021	34,787
Total Capital Fund	3,730	3,974	4,185
Total Tier I Capital	3,031	3,369	3,675
Paid up Equity Capital	188	188	188
Reserves under Tier I Cap.	2,843	3,181	3,487
Total Tier II Capital	698	605	510
Surplus Provisions & Reserves	198	250	250
Subordinated Debt Fund	500	355	260
Total CRAR	13.20%	12.41%	12.03%
CRAR Common Equity Tier I Capital	10.73%	10.52%	10.56%
CRAR Tier I Capital	10.73%	10.52%	10.56%
CRAR Tier II Capital	2.47%	1.89%	1.47%

Financial Ratios



	31.03.2014	31.03.2015	31.03.2016
Market Capitalization (₹ in crs)	2,208.99	2,348.99	1,934.50
Share price (₹)	117.25	124.65	102.65
Earnings per Share (EPS) (₹)	16.51	23.96	22.04
Book value per share (₹)	162.00	179.84	195.83
Adjusted Book Value per share (₹)	133.43	146.75	153.62
Price Earning (P/E) (times)	7.10	5.20	4.66
Price to Book Value	0.72	0.69	0.52
Return on Equity	10.53	14.02	11.73
Dividend Per Share (₹)	4.00	5.00	5.00
Dividend (%)	40	50	* 50
Total amt of dividend paid (₹ in crore)	75.37	94.23	* 94.23
Dividend payout ratio excl. tax (%)	24.25	20.87	22.69
Retained earnings (₹ in crore)	222.85	337.50	301.88
Percentage to Net Profit (%)	71.65	74.76	72.69

* proposed

Profitability Ratios



	31.03.2014	31.03.2015	31.03.2016
CD Ratio - Terminal (%)	69.85	68.86	67.15
ID Ratio - Terminal (%)	31.70	30.50	32.24
RIDF to Deposits - Terminal (%)	5.82	4.25	3.06
CD + ID + RIDF Ratio - Terminal (%)	107.37	103.61	102.45
Cost of Deposits (%)	7.90	7.87	7.51
Yield on advances (%)	12.17	11.97	11.55
Interest spread (%)	4.27	4.10	4.04
Adjusted Yield on Investments (%)	7.91	8.70	7.76
Cost of funds (%)	9.12	8.94	8.61
Net Interest margin (%)	2.40	2.36	2.40
Return on Assets (%)	0.71	0.91	0.76
Intermediation cost (%)	1.99	1.82	1.82
Cost to Income (%)	56.07	53.84	53.68

Productivity



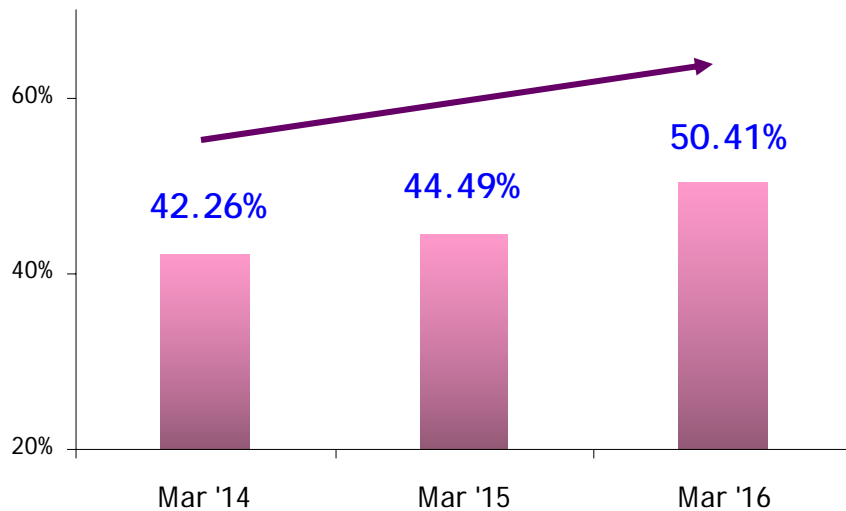
	31.03.2014	31.03.2015	31.03.2016
No. of Branches	600	675	725
No. of ATM	700	1000	1275
No. of employees	7,185	7,382	7792
Operating Profit per employee (lakh)	9.56	10.47	10.97
Operating Profit per Branch (lakh)	114.51	114.57	117.92
Business per Employee (crore)	9.59	10.52	10.83
Business per Branch (crore)	114.88	115.09	116.40

Leveraging on Technology



Migration to Digital Channel

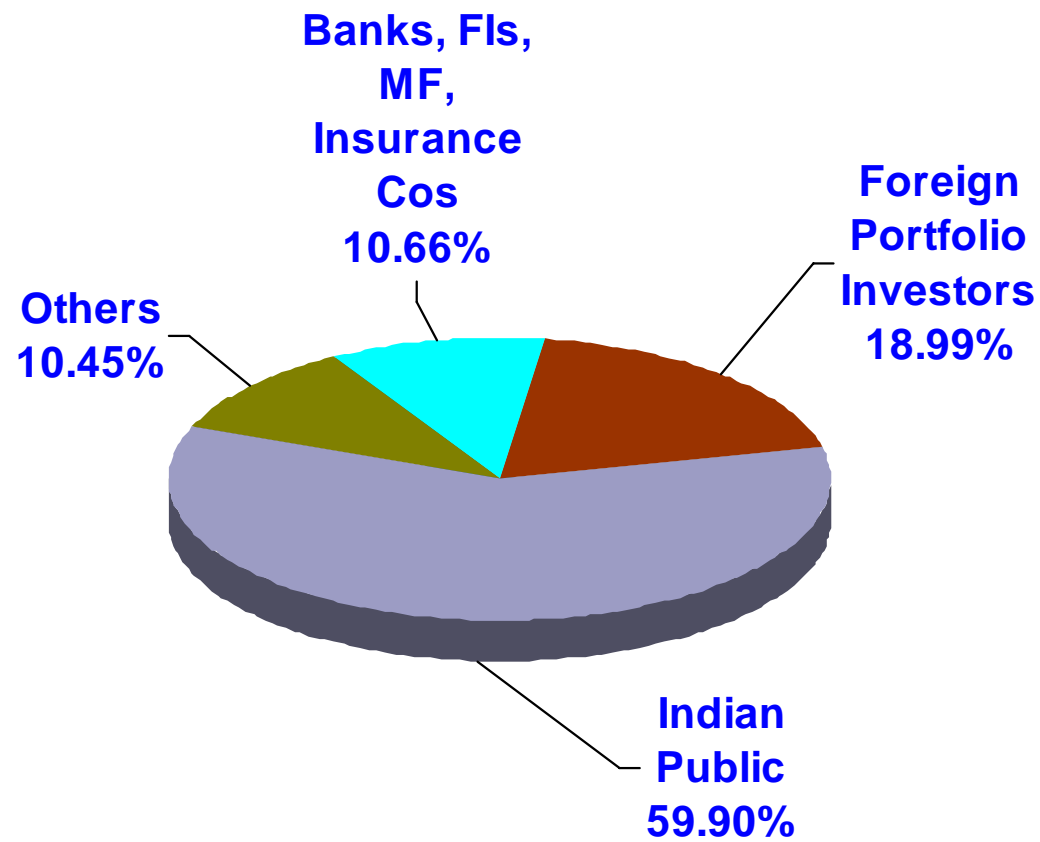
[share of ADC transactions to total CBS transactions]



MULTI-DIMENSIONAL BANKING. POWERED BY TECHNOLOGY.



Share holders' pattern



Social Responsibility



Donation of Vehicles with latest technology for solid waste management to City Municipal Council, Chikkamagaluru



Financial assistance for the new garden set up at South Canara District Police Office, Mangaluru



Financial assistance for planting of saplings at Pilikula Nisarga Dahama, Mangaluru



Financial assistance for the construction of a Recreational Park at Bala Samrakshana Kendra Mangala Seva Samithi Trust, Mangaluru

KBL – VISION 2020



- ❖ Bank's total business turnover is projected to increase in a progressive manner to touch ₹ 1,80,000 crore by March 2020, with deposits of ₹ 1,00,000 crore & advances of ₹ 80,000 crore.
- ❖ CASA is projected to constitute 27.40% of total deposits by March 2020.
- ❖ Service outlets are projected to touch 3,500 [1,000 Branches + 2,500 ATMs] by March 2020. E-lobbies / Mini e-lobbies to touch 250.
- ❖ Digital Banking initiative to be taken forward by increasing the digital touch points.
- ❖ Bank aims to become a Preferred Banker to atleast 1% of India's population by March 2020.
- ❖ Credit quality initiatives, Risk management practices, Compliance culture & Marketing initiatives to be further strengthened.

BANK AIMS TO GROW



- **BIG**

- in terms of Business, Branches, ATM, Network, Customer Base, etc.

- **STRONG**

- in terms of healthy CD Ratio, Assets quality, strong Financials, etc.

- **GREAT**

- in terms of banking experience to Customers, feeling to Employees, reward to all its Stakeholders.

Outlook for 2016 -17



- ❖ Business Turnover of ₹ 1,00,000 crore.
- ❖ 40 new Branches to take the total no. of Branches to 765.
- ❖ 225 new ATMs to take total no. of ATMs to 1,500, of which, 100 new e-Lobbies / mini e-Lobbies to take total no. of e-Lobbies / mini e-Lobbies to 150.
- ❖ Launching of Platinum debit card, Co-branded Credit card, Student combo card, Near Field Communication Card & Mobile Virtual Card, etc.
- ❖ Replacing GPRS mobile banking technology with App based solution suited for smart phones.
- ❖ Mobile wallet.
- ❖ IMPS through various delivery channels like Branch, ATM and Internet Banking.
- ❖ Financial Inclusion Gateway, which would facilitate bouquet of services.
- ❖ NPCI's Unified Payment Interface (UPI), facilitating Interoperability, Push - Pull Payments and fund transfer through virtual address.

Board of Directors



Ananthakrishna
Non Executive Chairman



P Jayarama Bhat
Managing Director & CEO



S V Manjunath
Chikmagalur
Planter



D Harshendra Kumar
Shri Kshethra
Dharmastala,
Dakshina Kannada



Dr. H Rama Mohan
Kundapura
Medical Practitioner



T R Chandrasekaran
Chennai
Chartered Accountant



Ashok Haranahalli
Bengaluru
Advocate



Mrs Usha Ganesh, IAS
Bengaluru
Former Member of
Karnataka Administrative
Tribunal



Rammohan Rao Belle
Bengaluru
Former MD & CEO,
SBI Gen. Insu. Co. Ltd



B A Prabhakar
Bengaluru
Former Chairman & MD of
Andhra Bank

**Additional
Directors**



U R Bhat
Mumbai
Investment Adviser &
Columnist



Keshav Krishnarao Desai
Hubballi
Businessman



Powered by “Vision 2020” and
backed by “Team KBL”,
Bank will endeavour to
position itself as
the most preferred and
trusted Bank
among the peer group.



THANK YOU
THANK YOU